



About the Appraiser:

Harvey Falkenstein's background with special interest, racing and classic vehicles goes back over 40 years. He grew up in Europe, attending his first F1 race at Spa in 1961. Over the years, he has attended races at the Nurburgring, Hockenheim, Daytona, Sebring, Laguna Seca, Lime Rock and countless other tracks and automobile venues. His "love affair" with cars started early with a collection of periodicals and books dating back to 1962. The many years in Europe provided fluency in the Dutch, German and Russian Languages and has provided access to manufacturers and their collections.

He competed in his first rally in Germany in 1971, age 17, in a vehicle he assembled. After joining the US ARMY, Harvey spent most of his career in Germany, when he wasn't protecting the free world from the "communist hordes"; he was competing in or attending Autocross events and rallies.

In the 1970s, Harvey specialized in Corvette restoration and history, culminating in being certified as a show judge for numerous events. In the late 1980s, his involvement in his car hobby was interrupted for three years during many deployments to the Middle East.

After leaving the military, in 1991, Harvey went into the automobile business full time, first in a new car franchise then becoming a broker for new and used vehicles serving the memberships of several credit unions. Initially only appraising trade ins during retail transactions, then graduating to purchasing and selling vehicles at auction.

Harvey now operates an appraisal service; *Auto Appraisal & Consulting Services*, based in Tucson, Arizona but conducting business throughout the Southwest. The finished appraisals are repeatedly recognized for their professional appearance and content. They are compliant with the Appraisal Foundation and American Society of Appraisers standards as outlined in the industry standard – *Uniform Standards of Professional Appraisal Practice*.

In addition to being employed in the automobile business, Harvey has also restored vehicles as a hobby, including performing mechanical and body/paint repair.

He has been appraising vehicles for estates, trusts and court cases since 1999. He has performed hundreds of appraisals for several law firms and their clients since that date. His knowledge of classics, special interest and race vehicles has been tested repeatedly and his valuations have never been successfully disputed. Harvey attends several classic car auctions every year to stay abreast of price trends. He devotes thousands of hours to research and documentation of vehicles' values and is currently gathering material for a book on American Racing Specials. His advice and input has been solicited by recognized Antique and Classic vehicle insurance providers. In October 2016, he was invited to be a guest speaker at the International Historic Vehicle Association Conference. He is an active member in the Historic Vehicle Association, Society of Automotive Historians, National Association of Automotive Museums and other appraisal organizations.

Classic, race and special interest vehicle(s) are appraised based on a multitude of references and sources that vary with the vehicle make and type. Input is solicited from collectors, museums and manufacturers worldwide. His linguistic abilities assist in going directly to the source of information rather than relying on the knowledge of domestic marque experts.

He continues to maintain and improve his skills by attending training specific to the appraisal of automobiles and maintaining his USPAP certification.

References are provided upon request.